

# The Exterminator



Leading the way in global pest control

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## Seasons Greetings from PelGar International

We hope everyone has a fun and restful break and a Happy New Year. From some of the less well known faces at PelGar – our customer service and shipping team – put a face to a voice.

*Pictured from left to right – Anita Taylor, a big welcome to Ester Barrett who has recently joined the team, Marie Werrell, Sarah Coppin and Judy Moss.*



## Show review 2016

**The autumn months not only see rodent numbers escalate, they also see the global players in the pest control market get on the show trail.**

As PelGar's international business grows, so does its presence around the globe. September saw PelGar International exhibiting as a major sponsor at FAOPMA on

the Gold Coast, in Australia. October took them to Seattle, USA for Pest World, the biggest show of the season. November was a bit closer to home with Pest Tech at the motorcycle museum, one of the busiest and, as Nic Blaszkowicz says, one of the most fun shows of the season. The last event of the year was Parasitec – this year back in Paris.

*Clockwise from top left: PelGar at PestWorld – from left to right: Andrej Branc, North America Business Manager, Dr Gareth Capel-Williams, Managing Director, PelGar International, and Gerwyn Jones, APAC Business Manager. Photo: Pest magazine Emmanuel Mahdavi, Middle East and Africa Business Manager is kept busy with visitors to the stand at Parasitec, Paris. It's all go for Vincent Russo, European Business Manager and Alex Wade, Technical Manager, PelGar International at PestTech. One of the lucky gold prize winners from PelGar's competition at PestTech.*



## New and long serving staff



Nic Blaszkowicz and Kerry Saunders.  
Photo: Pest magazine.

Following the acquisition of Agropharm in May 2015, Kerry Saunders has joined PelGar International as Telford General Manager to head up the Telford insecticide production site as the business expands and develops in both the UK and overseas markets.

"My career with Octavius Hunt spanned 16 years," says Kerry. "During my time with them I learnt a great deal about the pest control industry and decided that the time was right for me to expand my knowledge beyond smoke products. PelGar is the perfect fit allowing me to build on my strong manufacturing experience whilst learning new disciplines in a progressive and dynamic business. I am looking forward to the challenge that lies ahead in keeping up with PelGar's strong sales strategy and providing its global customers with the high service levels they are used to."

Whilst Kerry has just joined the company four staff members have been with the company over 10 years.

**Nic Blaszkowicz**, UK and Ireland Business Manager, is celebrating 10 years of employment with PelGar. Nic joined the company in 2006 as Sales Manager for the UK. With a flair and passion for marketing he has been instrumental

in developing the image of PelGar into what is today – a global brand leader in pest control.

**Emmanuel Mahdavi** has also been with PelGar for 10 years. Hardworking and determined, he has been instrumental in developing the company's European business and introducing PelGar's brands into the Middle East and Africa.

**Mark Hannah** is PelGar's Production Manager for the Alton site and has just completed 10 years' service. He joined at a time when the company operated from a single unit and has been deeply involved in developing PelGar's production capabilities to the point where it now exports a significant range of products to some 60 countries worldwide with much of the production being carried out at Alton.

One of PelGar's longest serving employees is **Robert Matthews**. Robbie joined PelGar 12 years ago as part of the production team. During that time, he has operated most production functions in the company. His brilliant memory makes him a key 'go to' person in the company. Robbie now works in the procurement group ensuring PelGar's production team is kept supplied with raw materials.

## Product Focus Protector C

**WHAT?** A ready-to-use broad spectrum insecticide for the control of flying and crawling insects. It is particularly effective against bed bugs, fleas and moths where a long lasting residual effect is required.

**WHO?** Available in a range of packs sizes for professional users including a 1 litre trigger spray and a 5 litre bulk flagon (trigger spray available separately for 5 litre flagon).

**HOW?** For crawling insects apply 20mls of Protector C per square metre, lightly wetting the surface to be treated. For flying insects apply 1ml to 4ml of Protector C per cubic metre as a fine mist. Trigger spray doses approximately 1ml per trigger pull.

The micro emulsion technology used in Protector C creates ultra-fine spray droplets which penetrate the cracks and crevices where pests are harboured. The result is a rapid knockdown and kill of the target pest while the active ingredient remains on the surface for up to three months, thereby treating any latent infestations that may still hatch out. You can use the area treated with Protector C once the spray has dried.

**APPROVED FOR USE ON MATTRESSES**



**WHERE?** For use in domestic situations and public hygiene areas on hard non-porous surfaces, cracks and crevices near beds, hard and soft furnishings including mattresses and carpets, in hospitals (not occupied wards), offices, industrial premises, museums, aircrafts, ships and military installations. For use outdoors on ants and wasp nests.

**WHEN?** Ideal for use all year round.

